

CY 2019

Port of Oakland
OAKLAND INTERNATIONAL AIRPORT
CAR RENTAL SUMMARY

REVENUES	ON-AIRPORT CAR RENTAL COMPANIES								Deplaning Passengers	OFF - AIRPORT		
	AVIS BUDGET GROUP	ENTERPRISE	FOX	HERTZ	VANGUARD	DTG Group	PAYLESS	TOTAL		ENTERPRISE	HERTZ	TOTAL
Jan-19	1,514,491.12	904,126.90	331,916.12	1,151,743.68	1,590,697.44	775,291.42	43,873.53	6,312,140.21	491,677	97,478.59	49,272.76	146,751.35
Feb-19	1,544,973.44	851,005.46	290,436.20	1,092,336.77	1,425,687.37	647,145.17	40,185.55	5,891,769.96	439,606	82,601.39	38,689.36	121,290.75
Mar-19	1,895,161.84	1,076,213.99	361,560.24	1,296,404.56	1,651,094.60	711,668.19	71,169.58	7,063,273.00	542,973	81,478.59	54,773.31	136,251.90
Apr-19	1,988,820.00	1,010,042.10	382,526.40	1,259,094.12	1,810,155.85	660,170.17	96,035.63	7,206,844.27	573,948	91,783.09	62,950.42	154,733.51
May-19	2,252,800.78	1,180,661.43	397,807.29	1,508,983.46	2,072,768.49	813,727.58	102,301.22	8,329,050.25	599,446	101,753.07	68,888.73	170,641.80
Jun-19	2,570,762.58	1,318,188.22	354,449.32	1,755,988.76	2,227,873.48	990,320.52	140,044.74	9,357,627.62	602,168	124,807.52	66,784.53	191,592.05
Jul-19	2,632,351.56	1,352,214.07	424,182.38	1,801,873.41	2,535,503.77	1,057,974.06	144,591.83	9,948,691.08	619,145	87,087.37	100,940.03	188,027.40
Aug-19	2,353,996.84	1,407,638.86	452,876.84	1,875,619.44	2,902,765.82	1,123,815.75	77,467.53	10,194,181.08	598,307	95,055.70	88,533.26	183,588.96
Sep-19	2,253,429.46	1,364,961.07	411,092.53	1,618,378.16	2,394,511.09	855,472.88	209,035.15	9,106,880.34	566,232	119,586.48	69,126.20	188,712.68
Oct-19	2,004,835.93	1,184,500.90	441,704.78	1,505,810.61	2,230,764.67	842,803.84	140,594.97	8,351,015.70	561,552	106,882.32	94,833.09	201,715.41
Nov-19	1,722,221.93	993,580.19	363,111.31	1,239,220.68	1,627,218.02	746,280.54	142,746.06	6,834,378.73	528,895	93,658.10	68,380.46	162,038.56
Dec-19	2,173,492.90	1,024,472.27	430,106.23	1,269,939.76	1,728,096.72	823,813.16	129,001.66	7,578,922.70		128,221.49	104,166.21	232,387.70
SUM	24,907,338.38	13,667,605.46	4,641,769.64	17,375,393.41	24,197,137.32	10,048,483.28	1,337,047.45	96,174,774.94	6,123,949	1,210,393.71	867,338.36	2,077,732.07

% MARKET SHARE

	AVIS BUDGET Group	ENTERPRISE	FOX	HERTZ	VANGUARD	DTG Group	PAYLESS	TOTAL		ENTERPRISE	HERTZ	TOTAL
Jan-19	23.99%	14.32%	5.26%	18.25%	25.20%	12.28%	0.70%	100.00%		66.42%	33.58%	100.00%
Feb-19	26.22%	14.44%	4.93%	18.54%	24.20%	10.98%	0.68%	100.00%		68.10%	31.90%	100.00%
Mar-19	26.83%	15.24%	5.12%	18.35%	23.38%	10.08%	1.01%	100.00%		59.80%	40.20%	100.00%
Apr-19	27.60%	14.02%	5.31%	17.47%	25.12%	9.16%	1.33%	100.00%		59.32%	40.68%	100.00%
May-19	27.05%	14.18%	4.78%	18.12%	24.89%	9.77%	1.23%	100.00%		59.63%	40.37%	100.00%
Jun-19	27.47%	14.09%	3.79%	18.77%	23.81%	10.58%	1.50%	100.00%		65.14%	34.86%	100.00%
Jul-19	26.46%	13.59%	4.26%	18.11%	25.49%	10.63%	1.45%	100.00%		46.32%	53.68%	100.00%
Aug-19	23.09%	13.81%	4.44%	18.40%	28.47%	11.02%	0.76%	100.00%		51.78%	48.22%	100.00%
Sep-19	24.74%	14.99%	4.51%	17.77%	26.29%	9.39%	2.30%	100.00%		63.37%	36.63%	100.00%
Oct-19	24.01%	14.18%	5.29%	18.03%	26.71%	10.09%	1.68%	100.00%		52.99%	47.01%	100.00%
Nov-19	25.20%	14.54%	5.31%	18.13%	23.81%	10.92%	2.09%	100.00%		57.80%	42.20%	100.00%
Dec-19	28.68%	13.52%	5.68%	16.76%	22.80%	10.87%	1.70%	100.00%		55.18%	44.82%	100.00%
	ON-AIRPORT CAR RENTAL COMPANIES									OFF - AIRPORT		
CATEGORY MARKET SHARE	25.90%	14.21%	4.83%	18.07%	25.16%	10.45%	1.39%	100.00%		58.26%	41.74%	100.00%
	TOTAL OAK CAR RENTAL MARKET SHARE											
TOTAL MARKET SHARE	25.35%	13.91%	4.72%	17.68%	24.63%	10.23%	1.36%			1.23%	0.88%	100.00%