

CY 2017

Port of Oakland  
OAKLAND INTERNATIONAL AIRPORT  
CAR RENTAL SUMMARY

REVENUES	ON-AIRPORT CAR RENTAL COMPANIES								Deplaning Passengers	OFF - AIRPORT		
	AVIS BUDGET GROUP	ENTERPRISE	FOX	HERTZ	VANGUARD	DTG Group	PAYLESS	TOTAL		ENTERPRISE	HERTZ	TOTAL
Jan-17	1,652,429.15	992,884.56	434,282.05	1,173,474.24	1,694,345.27	576,782.32	285,365.20	6,809,562.79	468,015	43,917.52	60,698.17	104,615.69
Feb-17	1,821,460.93	1,057,957.92	386,148.83	1,108,687.26	1,717,076.38	593,896.22	214,353.51	6,899,581.05	424,286	46,270.16	41,565.50	87,835.66
Mar-17	2,097,419.19	1,143,532.19	396,218.04	1,250,798.93	1,828,349.79	683,373.36	225,297.79	7,624,989.29	500,177	47,169.51	56,684.16	103,853.67
Apr-17	2,189,136.77	1,101,952.26	414,795.58	1,315,135.87	1,889,381.27	782,322.16	239,715.19	7,932,439.10	534,424	33,156.01	49,595.97	82,751.98
May-17	2,362,240.80	1,332,525.57	412,006.64	1,596,410.59	2,162,427.84	941,407.19	293,240.18	9,100,258.81	573,419	45,477.63	53,996.92	99,474.55
Jun-17	2,752,370.83	1,456,408.01	450,468.65	1,887,694.46	2,365,631.06	972,044.19	267,140.08	10,151,757.28	599,337	71,805.45	61,126.30	132,931.75
Jul-17	3,023,838.72	1,423,884.60	648,786.28	2,023,499.23	2,316,264.09	1,225,295.42	427,427.92	11,088,996.26	623,132	61,656.32	56,696.35	118,352.67
Aug-17	3,187,949.39	1,536,303.86	669,367.43	2,113,587.24	2,918,370.41	1,340,969.95	357,580.56	12,124,128.84	620,745	57,466.88	64,446.18	121,913.06
Sep-17	2,395,833.36	1,309,200.58	459,919.03	1,666,610.23	2,345,153.66	1,081,321.04	206,578.03	9,464,615.93	539,470	76,937.30	46,530.15	123,467.45
Oct-17	2,192,704.47	1,335,326.78	472,707.83	1,627,040.28	2,183,699.47	935,598.68	218,406.48	8,965,483.99	575,600	91,385.37	37,315.05	128,700.42
Nov-17	1,639,821.75	1,179,087.95	381,420.35	1,420,317.37	1,856,515.51	701,847.05	198,709.37	7,377,719.35	558,067	81,438.21	44,392.76	125,830.97
Dec-17	1,496,991.59	1,100,568.67	355,058.64	1,251,016.68	1,632,715.12	682,512.82	273,098.01	6,791,961.53	530,275	105,621.97	33,550.42	139,172.39
<b>SUM</b>	26,812,196.95	14,969,632.95	5,481,179.35	18,434,272.38	24,909,929.87	10,517,370.40	3,206,912.32	104,331,494.22	6,546,947	762,302.33	606,597.93	1,368,900.26

% MARKET SHARE

	AVIS BUDGET Group	ENTERPRISE	FOX	HERTZ	VANGUARD	DTG Group	PAYLESS	TOTAL		ENTERPRISE	HERTZ	TOTAL
Jan-17	24.27%	14.58%	6.38%	17.23%	24.88%	8.47%	4.19%	100.00%		41.98%	58.02%	100.00%
Feb-17	26.40%	15.33%	5.60%	16.07%	24.89%	8.61%	3.11%	100.00%		52.68%	47.32%	100.00%
Mar-17	27.51%	15.00%	5.20%	16.40%	23.98%	8.96%	2.95%	100.00%		45.42%	54.58%	100.00%
Apr-17	27.60%	13.89%	5.23%	16.58%	23.82%	9.86%	3.02%	100.00%		40.07%	59.93%	100.00%
May-17	25.96%	14.64%	4.53%	17.54%	23.76%	10.34%	3.22%	100.00%		45.72%	54.28%	100.00%
Jun-17	27.11%	14.35%	4.44%	18.59%	23.30%	9.58%	2.63%	100.00%		54.02%	45.98%	100.00%
Jul-17	27.27%	12.84%	5.85%	18.25%	20.89%	11.05%	3.85%	100.00%		52.10%	47.90%	100.00%
Aug-17	26.29%	12.67%	5.52%	17.43%	24.07%	11.06%	2.95%	100.00%		47.14%	52.86%	100.00%
Sep-17	25.31%	13.83%	4.86%	17.61%	24.78%	11.42%	2.18%	100.00%		62.31%	37.69%	100.00%
Oct-17	24.46%	14.89%	5.27%	18.15%	24.36%	10.44%	2.44%	100.00%		71.01%	28.99%	100.00%
Nov-17	22.23%	15.98%	5.17%	19.25%	25.16%	9.51%	2.69%	100.00%		64.72%	35.28%	100.00%
Dec-17	22.04%	16.20%	5.23%	18.42%	24.04%	10.05%	4.02%	100.00%		75.89%	24.11%	100.00%
	<b>ON-AIRPORT CAR RENTAL COMPANIES</b>									<b>OFF - AIRPORT</b>		
<b>CATEGORY MARKET SHARE</b>	25.70%	14.35%	5.25%	17.67%	23.88%	10.08%	3.07%	100.00%		55.69%	44.31%	100.00%
	<b>TOTAL OAK CAR RENTAL MARKET SHARE</b>											
<b>TOTAL MARKET SHARE</b>	25.37%	14.16%	5.19%	17.44%	23.57%	9.95%	3.03%			0.72%	0.57%	100.00%